



## SANDY HOPPER, CRS, GRI

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GOLDEN, CO 80401

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### STRENGTHS

|            |                                 |                                   |
|------------|---------------------------------|-----------------------------------|
| HONESTY    | EXCELLENT COMMUNICATIONS SKILLS | COMPETENCY AND EXPERIENCE         |
| DILIGENCE  | HIGHLY ORGANIZED                | DIVERSE SKILL SET                 |
| ENTHUSIASM | TECHNOLOGICALLY PROFICIENT      | CONSTRUCTION/INVESTMENT KNOWLEDGE |
| POSITIVITY | SUPERIOR EDUCATIONAL BACKGROUND | MORTGAGE ORIGINATION EXPERIENCE   |

### REAL ESTATE SPECIFIC STRENGTHS

- STRONG BASE OF KNOWLEDGE: DEGREES IN FINANCE AND REAL ESTATE, CRS AND GRI DESIGNATIONS.
- DETAIL ORIENTED: ACCUSTOMED TO MAINTAINING ACCURATE FILES.
- PROFICIENT IN REAL ESTATE SOFTWARE APPLICATIONS: TOP PRODUCER, ACT, AND QES AS WELL AS TYPICAL MS APPLICATIONS.
- TECHNOLOGICALLY UP TO DATE AND ORGANIZED.
- EXPERIENCED IN INVESTMENT PROPERTY MANAGEMENT AND VALUATION; OWNER OF INVESTMENT PROPERTIES.
- STRONG BACKGROUND IN CONSTRUCTION AND SOLID UNDERSTANDING OF RESIDENTIAL BUILDING PRACTICES.
- EXPERIENCED IN MORTGAGE ORIGINATION; THE UNDERSTANDING OF THIS PROCESS ENABLES BETTER PRE-QUALIFYING OF BUYERS AND SUPERIOR CONVERSION RATIOS.

### EDUCATION

EL MALACA INSTITUTO INTERNACIONAL, MALAGA SPAIN  
CERTIFICATION EARNED JUNE AND JULY, 1994  
INTERMEDIATE AND ADVANCED COURSEWORK: INTENSIVE SPANISH

COLORADO STATE UNIVERSITY, FT. COLLINS, COLORADO  
BACHELOR OF SCIENCE, BUSINESS ADMIN. MAY 1994  
DOUBLE EMPHASIS: FINANCE & REAL ESTATE; CUMULATIVE GPA 3.25

### EXPERIENCE

RE-ASSURANCE REAL ESTATE, INC. GOLDEN, COLORADO  
BROKER/OWNER DECEMBER, 2002-PRESENT  
GENERATED 8.1 MILLION IN SALES AND 43 TRANSACTION SIDES DURING  
FIRST TWO YEARS IN BUSINESS. TOTAL VOLUME TO DATE: \$35,000,000+ IN SALES AND OVER 150  
TRANSACTION SIDES. IMPLEMENTED CONSISTENT MARKETING PLANS, AS WELL AS LEAD GENERATION  
AND FILE MANAGEMENT SYSTEMS. HIRED BROKER ASSOCIATES, A PART-TIME ASSISTANT AND EARNED  
CRS DESIGNATION (HELD BY ONLY 4% OF REALTORS NATIONWIDE.)

LANDMARK BROKERS LITTLETON, COLORADO  
BROKER ASSOCIATE DECEMBER 2000-DECEMBER 2002  
CONVERTED 19 CLOSED SALES AND EARNED GRI DESIGNATION

BASEMENTS AND BEYOND DENVER, COLORADO  
PROJECT MANAGER JUNE 1999- AUGUST 2001  
ACTED AS MAIN LIAISON WITH HOMEOWNERS; PROVIDED EXCELLENT CUSTOMER SERVICE THROUGHOUT  
BASEMENT FINISHING PROJECTS. HIRED, MANAGED AND OVERSAW WORK OF ALL SUBCONTRACTORS  
INVOLVED, AND SCHEDULED PROJECTS ACCORDING TO TIMELINE.

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